

# Biab international – Company profile in brief

## Biab International: Our company in brief

**30 years as a trading company** - Throughout the years Biab has gained valuable experience to extend our product portfolio gradually, while continuously improving our high competitiveness and quality.

**Continuously developing our supplier network and own offices** – With our Head office in Sweden, Biab has gradually developed our extensive supplier network and established our own Chinese subsidiary, currently employing 7 local purchasers.

**Long term partner and not solely a supplier** – Biab is the interface towards the customer, handling the full supply process according to the specific needs of our customer- from strategic sourcing to shipping and delivery of the goods at any international destination.

**Keeping our focus** – Biab has always been a trading company, mainly focusing on supply to the UN and Non Governmental Organizations, as well as a sustainable growth of new product- and customer groups.

**Trading services, more needed than ever** - The globalised world of today places great challenges on safeguarding and optimizing business deals – The core business service of Biab.

## Product portfolio

The most common product groups that Biab supply:

- **Emergency / Relief Products**
- **Construction Material & Prefab Buildings**
- **Hand Tools & Accessories**
- **Agricultural Tools**
- **Water Sanitation & Hygiene**
- **Protection & Security**
- **Catering & Kitchen Appliances**
- **Printing Material**
- **Office Furniture & Supplies**
- **Other**

## Services

Added value services is the core business of Biab:

**Risk Management** – Biab minimize unfortunate events and maximize business opportunities.

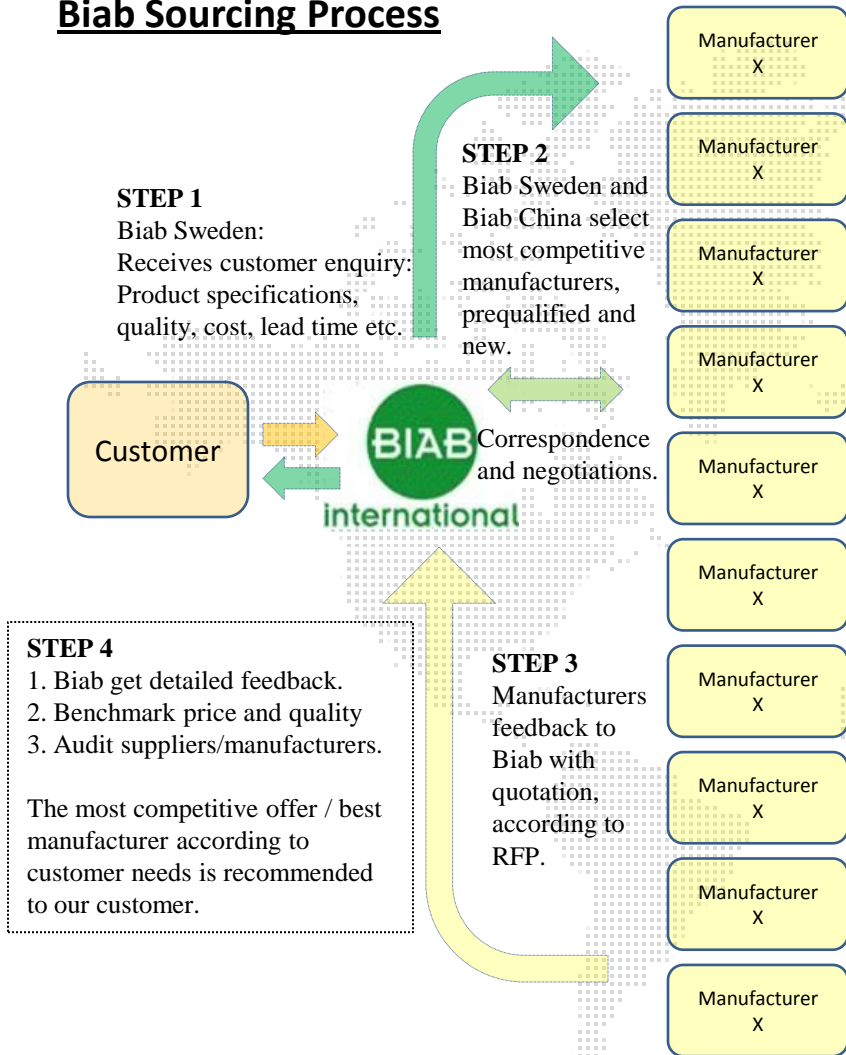
**Financing** - Biab's financial strength enables us to finance business deals and take the credit risk.

**Logistics** –Highly competitive freight agreements.

**Delivery Process** – Fully customized and handled by Biab.

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## Biab Sourcing Process



## A few references

**International Federation Red Cross** – Hurricane lamps/stoves, roofing sheets, ropes, blankets, CGI sheets etc.

**Food and Agriculture Organisation** - Kitchen Equipment, fruit and vegetable process equipment, camping kits, sacks, tents etc.

**Red Cross Austria and Germany** – Tents, blankets, tarpaulins, stoves etc.

**UNICEF** – School kits, storage boxes, exercise books, sport equipment, pen sets, cement etc.

**UN Peacekeeping Missions (Sudan, Congo, Liberia, Nairobi, East Timor, Syria etc.)** – Tents, construction materials, barbed wire, water pumps, water tanks, jerry cans, chain link, mattresses, camping beds, containers etc.

**Swedish Civil Contingencies Agency** – Containers, refrigerators, mosquito nets etc.